



# **Club Assicuratori Romani- Meeting**

## **Director and Officers Briefing**

**Thursday May 15th, 2014**



## Agenda

- **D&O Update**
- **D&O Marketplace**
- **Drivers of Growth**
- **Claims Environment**
- **Why Generali?**
- **Why Now?**



## D&O Update

- ❖ **D&O Market Estimated to be €1.9BN**
- ❖ **Rates still in Depressed state (Different per industry segment)**
- ❖ **Average Settlement Value increased in USA to \$71MUSD**
- ❖ **Claims in Europe are Increasing, although mostly Regulatory in Nature**
- ❖ **Regulatory Reform in Europe main Driver**
- ❖ **Underwriters waiting for result of Haliburton case in the USA**



## D&O Marketplace

- ❖ **Operates as a Microcosmo, but has strong dependencies**
- ❖ **Mostly driven by USA, which causes problems with Wordings**
- ❖ **Underwriters usually divided FI, Non FI, and SME Other**
- ❖ **Seen as attractive class of business due to low Capital Intensity requirements**
- ❖ **Innovation and Service the only true differentiator**
- ❖ **Although Old in its foundations a bit naive in direction**



## D&O Growth Drivers

- ❖ **Perception Driven Industry**
- ❖ **Fear of USA Litigation and/or Regulation (Long Arm of the Law)**
- ❖ **Growing use of Litigation in Europe**
- ❖ **Hightened Financial Transparency Requirement**
- ❖ **Non-Executive Directors Demand Coverage**
- ❖ **Inability to Indemnify Directors**
- ❖ **Badly drafted Legislation have left executives worried.**
- ❖ **NOT BALANCE SHEET PROTECTION**



## D&O Claims

- ❖ **Regulatory Actions**
- ❖ **Bankruptcy Related Claims**
- ❖ **Criminal Actions**
- ❖ **Shareholder Actions**
- ❖ **Employment Related Actions**



## WHY GENERALI

- ❖ **Breadth of Insurance Solutions**
- ❖ **Loyalty**
- ❖ **Strong Financial Security**
- ❖ **Group's Global Reach**
- ❖ **Corporate Services**



# GENERALI, YOUR LOYAL INSURANCE PARTNER SINCE 1831.

For further information, please contact

Douglas Robare

Head of Financial Lines Underwriting  
Global Corporate & Commercial  
Gruppo Generali  
Piazza Cordusio 2  
20123, Milan

Tel. +39 02 482 48466

mobile +39 338 651 2515

email: [douglas.robare@generali.com](mailto:douglas.robare@generali.com)